



SAFETYTEK

SAFETYTEK.CA

WORKPLACE SAFETY EVOLVED

To whom it may concern:

At SafetyTek, our goal is to reduce or eliminate our client's safety paperwork through our innovative software. We have built an intuitive, easy-to-use platform that digitizes our client's safety plan, thus eliminating paper processes to save our clients time and greatly improve the accuracy of their safety documentation. We believe our clients' time is better spent on activities that build their company and enhance their safety culture.

We contracted Lead Generators International (LGI) to book demos of our SaaS software. We couldn't be happier with the results. Within the first 2 weeks of LGI's calling campaign, we closed our first sale from the leads they generated. Even more exciting, LGI uncovered a prospect that represents the largest revenue opportunity we have ever had in a single client (over 500 licenses/users). This is in addition to the dozens of demos and leads generated in 3 weeks of calling.

In working with LGI, it was clear they have an exceptionally talented team. At every level we experienced complete transparency, intelligent strategic discussions, and a professional results-driven team. Throughout the entire process, LGI never lost track of what SafetyTek wanted to accomplish from the initiative.

It is our pleasure to highly recommend the team at LGI.

Very best,

A handwritten signature in black ink, appearing to read 'Ryan Quiring', with a stylized flourish at the end.

Ryan Quiring
President and CEO, SafetyTek Software Ltd